

# ***WELCOME***

## **Base Information about GP Industry Support**

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# Introduction

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□ GP – Grzegorz Pawlus ( Gregor ) – owner and founder of the „GP Industry Support”

□ Education:

➤ High Education – University of Science and Technology in Krakow

➤ Post-graduate School on Cracov University of Economics

- personnel management
- finance and accounting

□ Experience

➤ Over 10 years experience in manufacturing industry:

- Hutchinson Polska Sp. z o.o. - Total Group, ( process engineer )
- Kraft Jacobs – Phillips Morris Group, ( investment engineer )
- Tenneco – Emission Control Division,( process engineer, manufacturing manager, plant manager, global launch )
- Mussett Aerospace Group ( General Manager – Proxy )

# Introduction

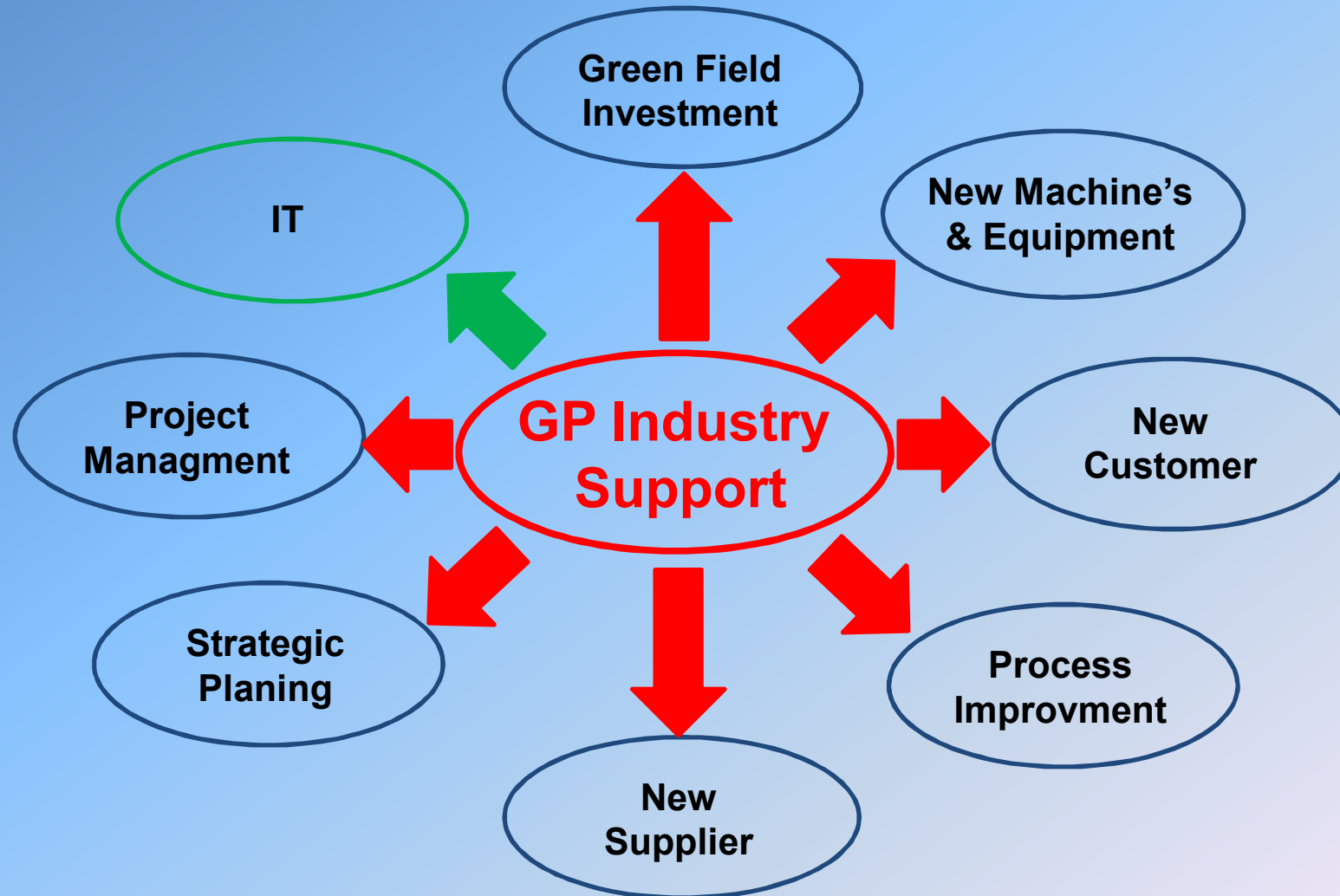
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## □ Achievements

- Has Established Facilities (typical green field investment ) in:
  - Russia – Togliatti for Tenneco,
  - Poland – Gliwice for Mussett Aerospace,
- Has Planned New Facilities in:
  - Poland – Gliwice for Tenneco ,
  - Russia - St.Petersburg and Moscow for Tenneco,
  - South Korea – Seul for Tenneco
- Has implemented the LCC Projects and generated over 16.000 kEuro savings
- Has managed global projects with a total budget exceeding 140 000 k€,
- Has manage of utilization and capacity in European Plant in Tenneco

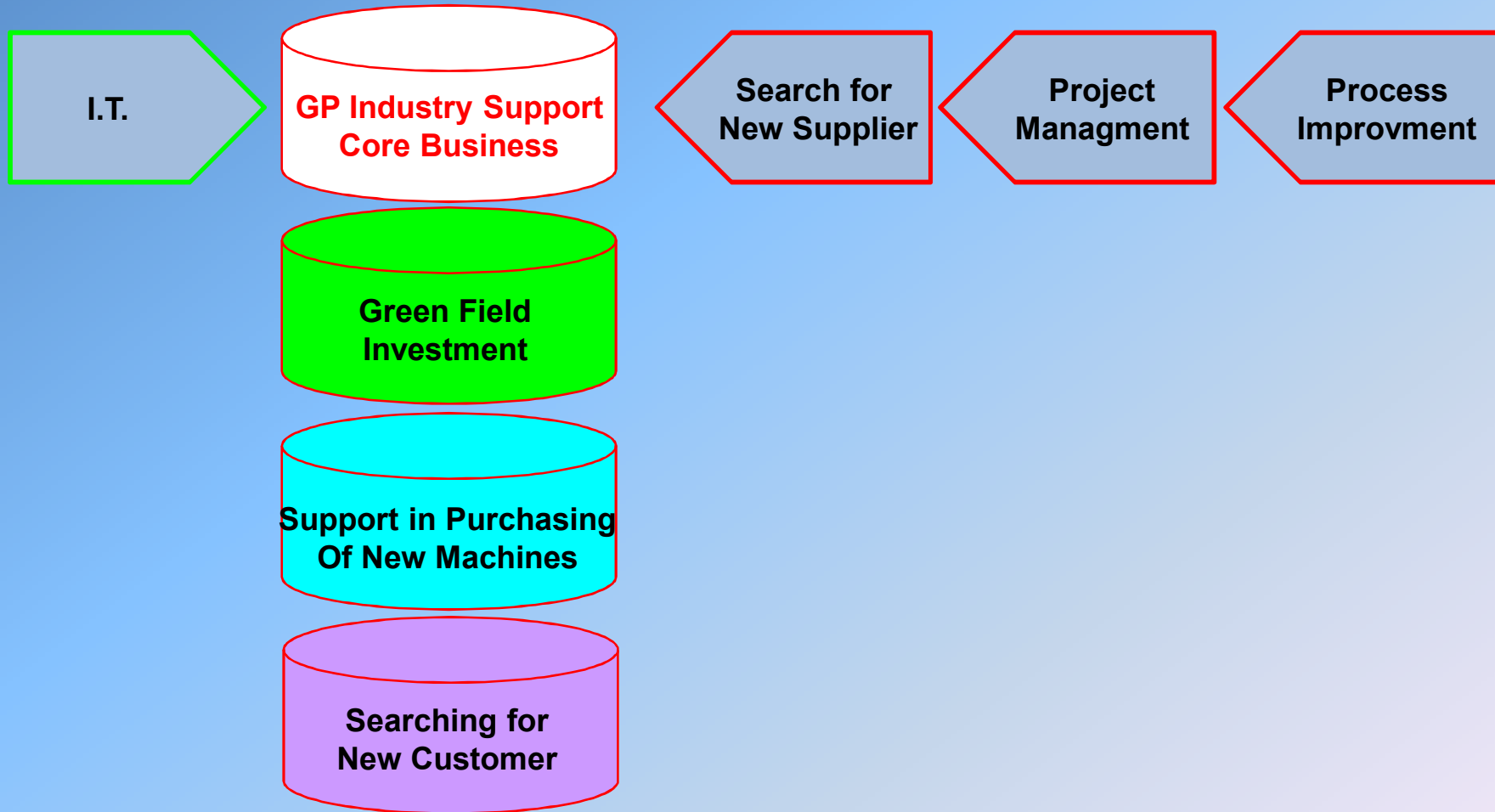
# Offer

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# Offer

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# Green Field Investment

Support from  
Special Economic  
Zone

Start of  
Cooperation  
With Legal Office

Start of  
Cooperation with  
Architect Office

Understand  
Customer  
Requirements

Support with  
Choosing the  
Localization

Preparing  
Realistic  
Timing Plan

Company  
Registration  
In Poland

Architects  
Project  
Realisation

Set-up  
of the Plant  
& Manage

1. Visiting the Investor
2. Learn Production
3. Understand Specification of Product and Requirements

1. Familiarizing of Investor with Polish Market
2. Show few Potential Localization
3. Providing all Necessary Information For Business Plan

1. Registration in Polish Court
2. Support with Bank
3. All Legal Issues

1. Architect Project
2. All Permissions
3. Choosing of the Companies
4. Supervising on the Timing Plan and Costs
5. Commissioning

1. Machines Instalation
2. Recruitment of Staff
3. R@R
4. Manage of Plant

# New Machines

## STEP 1

### MARKET RECOGNITION

Understand  
Customer  
Requirements

Colletion of  
All Technical  
Details

Collecting of  
Offer from  
Supplier's

Comparison

Recommendation  
of min. 3  
Supplier

Customer  
Decision  
On Supply Base

## STEP 2

### PROJECT MANAGMENT

Final Price  
Negotiation

Timing Plan  
Preparation

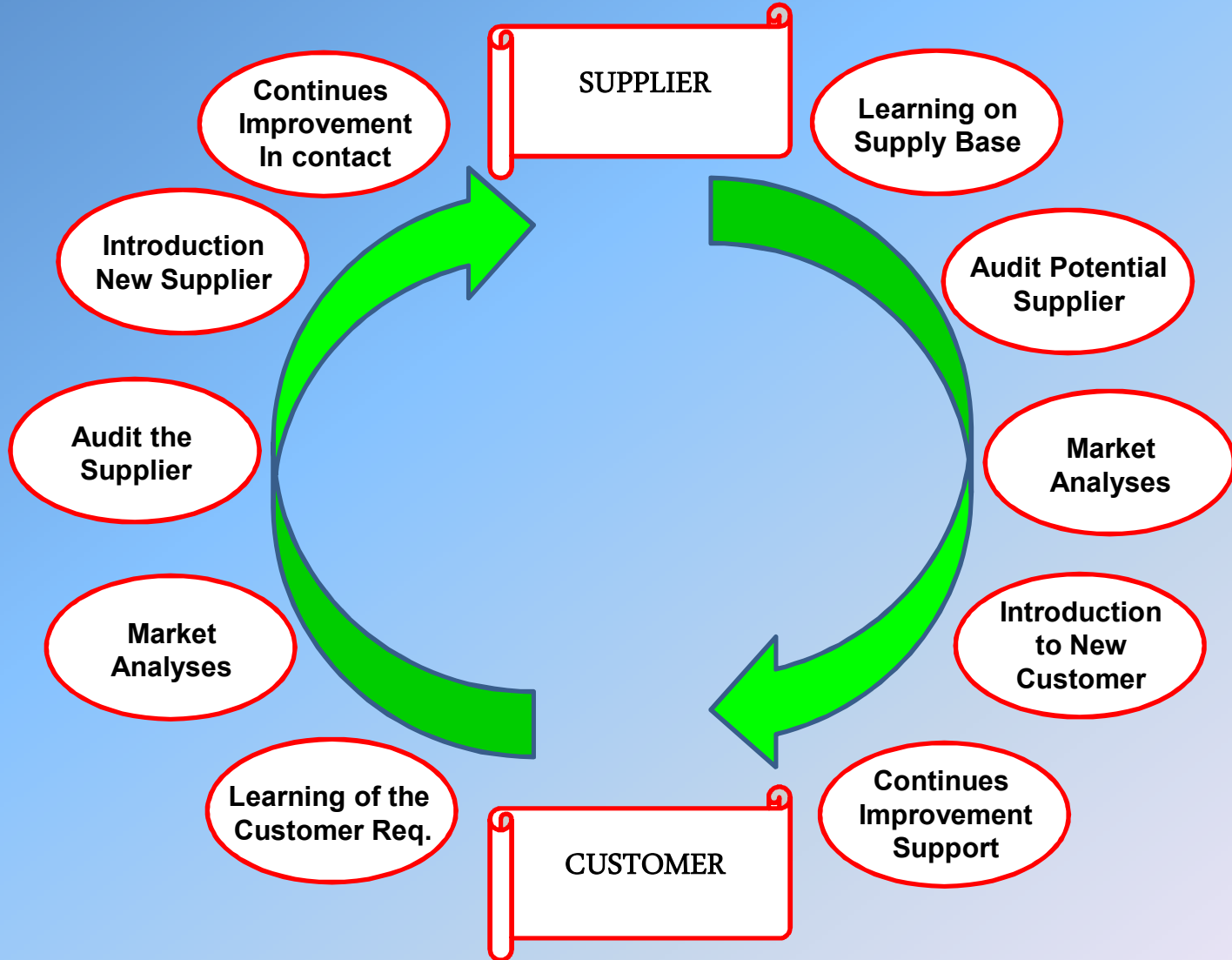
Commisioning  
Of the  
Equipment

Instalation  
Of the  
Equipment

Commisioning  
In  
Place

R@R

# New Customer & Supplier



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# Mission

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## Mission

Company's mission is to provide honest and professional services in the scope of industrial consulting

# THANK YOU

## **GP Industry Support**

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